

Affinity Leasing as a voluntary benefit

If you are looking to expand the benefits you give to your employees or members, Affinity Leasing have the answer.

We specialise in providing voluntary benefits to members of closed schemes such as employment benefits, unions and associations. We can offer your organisation a voluntary benefit providing discounted cars on pay monthly finance, this includes finance for those with poor credit.

Individuals buying direct from dealerships may receive up to 5% off a brand new car. Our buying power allows us to receive discounts from both the dealer AND the manufacturer – with an amazing 40% off in some cases with cars currently available from 129 incl VAT per month.

These discounts are offered on all finance types, with funding available from a variety of suppliers to suit most credit histories. This can be positioned as a significant benefit provided by you to your employees.

Unlike some providers of car schemes, our programme is completely free for the organisation to join and there is minimal administration to be done: the scheme can be live in 24 hours.

Key Features for The Driver:

- No Benefit In Kind tax payable by the driver
- User chooser (CO2 emissions not defining choice)
- No “window” – cars available whenever needed (distress purchases)
- Quick delivery available
- Friends and family can use the scheme
- Full maintenance can be offered

Key Features for The Company:

- No volume commitments to manufacturers or finance companies
- Virtually no administration needed by company
- Company parameters applicable if desired
- Can offer company cars or salary sacrifice on same discounts
- Individual underwritten, not company therefore not on balance sheet
- Cars go with the driver – good for periods of attrition
- Cash opt out – drivers often achieve better car or same car as previous for a lesser monthly amount
- Full maintenance can be offered



www.affinityvehicleleasing.com/benefits

Next steps

To discuss any of Affinity Leasing's car schemes with no obligation, contact Michelle Howles on **01299 266610** ext **207**, or email Michelle.Howles@affinityvehicleleasing.com



No fee to join

It's free for your business or organisation to become a member



Benefits for family & friends

Loved ones can enjoy our leasing discounts too



Access to top deals

Our buying power and expertise can get you the best deals



One provider for all your needs

with minimal administration for the organisation



No volume commitment

You're not committed to lease set numbers of vehicles



Brand new discounted cars

We offer new and affordable vehicles to suit everyone