

Company Cars / Cash allowance / Voluntary Benefits - How it works

Affinity Leasing
vehicle finance

www.affinityvehicleleasing.com/benefits

Company Cars

Company agrees a credit line
(typically, number of cars x average car value)



Affinity Leasing obtains finance approval for the amount,
company signs off credit line



Affinity Leasing contacted by each driver and
processes each car up to final stage



Final sign off needed by company on each car



Parking fines, speeding tickets etc. go to company



Car and payments remain responsibility of company even if
employee leaves. Car appears on balance sheet



Early termination or cancellation fees a possibility
rather than ongoing payments



Cars can be take with full maintenance or servicing
and tyres can be sourced locally to reduce costs

Cash allowance/ voluntary benefit

Company informs all eligible staff of partnership
with Affinity Leasing.



Employees and/or family members contact Affinity direct,
discuss all aspects of the lease and finance, complete
finance paperwork and order.



Affinity Leasing liaise direct with the driver on all aspects of
the transaction: pre, during and post-delivery.



Car and payments remain the responsibility of the driver
during and after employment at company.



Cars can be taken with full maintenance or servicing
and tyres can be sourced locally to reduce costs.



No fee to join

It's free for your business or
organisation to become a
member



Benefits for family & friends

Loved ones can enjoy our
leasing discounts too



Access to top deals

Our buying power and
expertise can get you the best
deals



One provider for all your needs

with minimal administration
for the organisation



No volume commitment

You're not committed to
lease set numbers of vehicles



Brand new discounted cars

We offer new and affordable
vehicles to suit everyone

Other factors

Benefit In Kind Tax

Benefit In Kind tax is not payable on personal leases, which can mean big savings to staff. It is payable on company cars however, which can limit choice for drivers as they are encouraged to take low CO2 emission cars regardless of their suitability for work or personal needs.

Volume commitments

A company is not required to make volume commitments to any manufacturers, which is different to traditional schemes. All cars are available via Affinity, some on special offer.

Availability of scheme

Company cars would only be available to employees of the company, and you may wish to restrict it to certain pay grades or those who drive for work.

Personal leasing can be offered as a benefit to all members of staff and can also be utilised by their friends and family.

Outsourcing both schemes for free

The company can outsource company cars or cash allowance drivers, and offer all staff a new voluntary benefit to Affinity Leasing – at no set up cost to the Company, resulting in huge time savings to the company.

Preferential discounts

Our scheme allows Company staff, friends and families to obtain discounts on brand new cars and vans of up to 40%, which would not be available to them if they went into a normal dealership – Affinity volume discounts are passed on in full to staff.

Affinity Leasing[®]
vehicle finance

www.affinityvehicleleasing.com/benefits

Next steps

To discuss any of Affinity Leasing's car schemes with no obligation, contact Michelle Howles on **01299 266610** ext **207**, or email Michelle.Howles@affinityvehicleleasing.com



No fee to join

It's free for your business or organisation to become a member



Benefits for family & friends

Loved ones can enjoy our leasing discounts too



Access to top deals

Our buying power and expertise can get you the best deals



One provider for all your needs

with minimal administration for the organisation



No volume commitment

You're not committed to lease set numbers of vehicles



Brand new discounted cars

We offer new and affordable vehicles to suit everyone